



DAVID NORFOLK, JR.

VICE PRESIDENT, CONSTRUCTION + DEVELOPMENT
GOVERNMENT + DATA PORTFOLIO

David Norfolk, Jr. is a seasoned real estate construction and development executive at COPT Defense Properties (COPT Defense) with more than two decades of experience delivering highly complex, mission-critical facilities for government, defense, intelligence, and technology customers. Dave leads the planning, development, and execution of strategic projects that support some of the nation's most demanding security and operational requirements.

Known for his collaborative leadership style and commitment to execution excellence, Dave's focus on creating high-performance environments that help government and defense-focused customers achieve their operational objectives, and his longstanding experience as a leading developer of secure data center and mission-critical real estate solutions makes him uniquely qualified for the Howard County Data Center Task Force.

Mission Critical Construction + Development Experience

- Directs large-scale construction and development programs for facilities supporting federal agencies, the intelligence community, and government technology contractors.
- Proven track record of delivering over 10 million square feet of mission-critical facilities, including over 2 million square feet of Sensitive Compartmented Information Facility (SCIF) compliant space, comprised of secure, resilient environments designed to meet stringent physical security, power redundancy, infrastructure, jurisdictional, and data protection requirements.
- Instrumental in advancing projects that enable critical technology infrastructure operations while meeting aggressive schedules, physical security standards, acoustic/radio frequency (RF) shielding requirements, and complex regulatory demands.

Data Center Expertise

- Recognized leader in the data center sector and valuable contributor in the growth of COPT Defense's 6 million square feet of data center facilities that support national security missions and next-generation digital operations in Virginia, Maryland, and Texas.
- Over 15 years of experience specific to developing nationally secure, highly resilient data center shell infrastructure designed to withstand physical threats, ensure power redundancy, and maintain mission critical deadlines for hyperscale, government, and cloud-computing users.
- Expertise that spans the full project lifecycle of data center development, including site selection, entitlement, design management, construction execution, resource management, community mitigation, security integration, and operational readiness.

Education + Professional Certifications

- Bachelor of Science | Finance | Salisbury University
- Top Secret/Sensitive Compartmented Information (TS/SCI) Clearance
- Certified Data Centre Design Professional (CDCDP)
- Data Center Professional
- Project Management Professional (PMP)