# Kimberly A. Salazar

#### **Objective**

To facilitate the healthcare industry objective of providing high quality, low cost healthcare in the most appropriate care setting to all members of the Howard County community.

#### Experience

# DIRECTOR OF FINANCE AND DECISION SUPPORT | HOWARD COUNTY GENERAL HOSPITAL| NOVEMBER 2008 TO PRESENT

Developed(s) highly productive, customer focused staff of 5.0 analysts/coordinator to support
community hospital efforts in budgeting, purchasing capital, service line analysis, monitoring monthly
financial targets and tracking labor efficiency/ management program for \$300M of expenses. Leads the
organization in departmental employee engagement and satisfaction. Supports needs of operational
departments via training, new procedures and workload refinement during conversion of entire GL,
payroll, supply chain management, capital budget, operating budget, cost accounting and labor
productivity systems over the past four years.

# DIRECTOR OF ACCOUNTING SERVICES | HOLY CROSS HOSPITAL OF SILVER SPRING | NOVEMBER 2005 TO NOVEMBER 2008

 Managed accounting process for \$415M organization with 3,200 employees paid bi-weekly and approximately \$10M per month in electronic and check disbursements. Built accounting functions from 10 FTE's to highly engaged team of 17 FTEs while transitioning processes and converting materials management/accounts payable system to corporate supply chain management system. Led new staff to implement core fund accounting system for new hospital Foundation.

# DIRECTOR OF REIMBURSEMENT AND BUDGET | BON SECOURS BALTIMORE HEALTH SYSTEM | AUGUST 1999 TO NOVEMBER 2005

 Responsible for financial planning and HSCRC revenue reimbursement along with grants management and payroll processing with 8 FTEs for \$110M community hospital in West Baltimore. Led effort to convert payroll from manual to automated timekeeping system and subsequently implemented first labor productivity system. First line communicator to Senior Leadership, physicians, and board of directors for month end financial target achievements.

#### Education

# BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION | MAY 1987 | SHIPPENSBURG UNIVERSITY

- · Major: Accounting
- · 120 hours of coursework