

# MARK STINSON, CPA, CFP, MBA

**SKILLS & ABILITIES** | Creative professional with experience in client management, business development, initiating marketing programs, and developing business processes.

**EXPERIENCE** | **SENIOR ADVISOR & PRINCIPAL FAI WEALTH MANAGEMENT**  
FEBRUARY 2015 TO PRESENT, [LINKEDIN](#)  
Responsible for Financial Planning and Investment Management at a Fee-Only, Registered Investment Advisor. Create, monitor and update financial plans and maintain appropriate investments for clients. Advise clients. Responsibilities include business development and marketing.

**DIRECTOR OF PLANNING BALTIMORE-WASHINGTON FINANCIAL ADVISORS**  
JULY 2004 TO JANUARY 2015  
Responsible for Financial Planning at Fee-Only Registered Investment Advisor. Create, monitor, and update financial plans for advisors.

**EDUCATION & CERTIFICATIONS** | **LOYOLA UNIVERSITY MARYLAND BALTIMORE, MD**  
MBA – FINANCE

**JAMES MADISON UNIVERSITY HARRISONBURG, VA**  
BBA – ACCOUNTING and FINANCE

**CERTIFIED PUBLIC ACCOUNTANT MARYLAND**

**COMMUNICATION** | Public Speaker on Financial Planning.

**LEADERSHIP** | **Horizon Foundation** – Steering Committee, Speak(easy) Howard. 2016-Present

**Leadership Howard County** – Finance Committee. 2017-Present.  
Graduate Leadership Premier – 2014

**MakingChange** – Secretary, Board of Directors. 2014-Present

**Howard County Estate Planning Council** – Secretary, Board of Directors. 2013-Present. Founding member.

**OTHER** | **Taste the Food** – Personal [Blog](#). Founder, 2017-Present