# Kelly McLaughlin

### WORK EXPERIENCE

### BRIDGES TO HOUSING STABILITY, INC.

Sept. 2017- present

**Executive Director** 

Manage overall operations, development, public relations and communications, advocacy and programming of local nonprofit whose mission is to provide households in experiencing homelessness and/or housing instability in Howard County with a path towards self-sufficiency through housing solutions and advocacy.

#### HOUSING OPPORTUNITIES COMMISSION OF MONTGOMERY COUNTY

Jan. 2014–Feb. 2017

General Counsel (Sept. 2014-Feb 2017), Deputy General Counsel (Jan. 2014- Sept. 2014)

- Part of executive team and worked with the housing authority/housing finance agency's Commissioners, executive team and staff on all aspects of the agency's core operations, including the following:
  - administration of and compliance with various Federal, State and local housing programs, including the low-income housing tax credit (LIHTC) program, Section 8 and HOME programs;
  - acquisition/disposition, development, construction and leasing/operation of housing properties;
  - multi-million dollar bond-issuance and the financing of multifamily and scattered site housing and mixed-use properties (including HUD-Risk Share, FHA-Insured and Federal Finance Bank/HUD loan programs), secondary market transactions, loan workouts and foreclosures;
  - property and asset management; and
  - managing legislative/regulatory compliance and lobbying for legislative changes to increase affordable housing.
- Reviewed and prepared corporate governance documents and collaborated with executive team members and staff on presentations to the Board of Commissioners.
- Advised and collaborated with executive team and Board of Commissioners on strategic planning, risk mitigation and internal governance policies.
- Counseled executive team and staff on non-real estate or housing matters, including personnel and employment, technology and licensing, liability implications of specific actions/omissions, resident services and training, corporate litigation, business transactions, and general corporate matters.
- Established network with other housing authority general counsel and outside counsel for information sharing and increased legislative impact.
- Recruited, trained, supervised and mentored legal office personnel; prepared and managed legal office budget; engaged and managed outside counsel; prepared template documents for legal office and staff.
- Managed legal office budget and projects' outside counsel budgets to ensure responsible fiscal activity.

## BOCARSLY EMDEN COWAN ESMAIL & ARNDT, LLP (DC/Maryland office)

June 2006-Dec. 2013

Partner (2009-2013), Of Counsel (2008-2009), Associate (2006-2008)

- Represented developers and equity investors in the development and financing of multifamily and scattered-site housing and mixed-use projects that leveraged low-income housing and historic rehabilitation tax credits, by:
  - advising clients on the best corporate, finance and tax structures for their transactions;
  - reviewing and negotiating agreements/contracts, loan/financing documents, title and survey, corporate governance documents, environmental reports, and other due diligence documents;
  - coordinating finance and equity closings; and

- issuing corporate and tax opinions.
- Recruited, trained, supervised, evaluated and mentored attorneys, paralegals and legal interns.
- Created and managed database of template documents for internal use, and oversaw updates.

### VENABLE, LLP (Washington, DC office)

Sept. 2003-June 2006

#### Associate

• Worked with the real estate and affordable housing practice groups, primarily representing developers and equity investors in the development and finance of affordable housing projects using LIHTC.

### FOSSETT & BRUGGER, CHARTERED

Feb. 2002-Sept. 2003

#### Associate

- Represented developers and homebuilders in development, land use and zoning matters by: researching, preparing memoranda and advising clients on various issues; appearing before legislative and administrative bodies; drafting and negotiating acquisition and development documents; coordinating and negotiating with community organizations and homeowners' associations; and preparing documents for zoning appeals and litigation.
- Represented landlords in court for landlord/tenant cases.

### ERNST & YOUNG, LP (Washington, DC office)

Aug. 2000-Aug. 2001

Senior Consulting Associate (Real Estate and Structured Finance Groups)

 Conducted research, prepared reports and presented findings relating to the risks and marketability of real estate mortgage investment conduits and proposed government-sponsored mortgage-backed securities.

# **EDUCATION**

## Georgetown University Law Center, Washington, DC

Individualized LLM in Real Estate and Housing Law, with Distinction, May 2002

## University of Florida Levin College of Law, Gainesville, Florida

Juris Doctor, with Honors, May 2000

Florida College of Law Academic and Leadership Achievement Award (2000)

## University of Florida Warrington College of Business, Gainesville, Florida

Masters in Business Administration, with a concentration in Real Estate Finance, May 2000

Class of 2000 Nancy R. Hess Award for Excellence in Real Estate

## University of Florida, Gainesville, Florida

Bachelor of Arts in Economics, with Honors, December 1995

# **AFFILIATIONS**

- Howard County Continuum of Care, Board of Directors (since December 2017)
- Bridges to Housing Stability, Inc., Board of Directors (2016-2017)
- Women's Giving Circle of Howard County, Member (2012-2014 & 2018)
- Maryland Affordable Housing Coalition, Membership Committee (since 2010), Member (since 2008)
- ABA Forum on Affordable Housing and Community Development Law, Member (2003-2017)