

DIANNE PAULUS, CPA

EXPERIENCE

Oracle Corporation

Senior Manager | 1997 - present

- Manage national team of solution consultants delivering enterprise software solutions to impact the higher education industry.
- Support sales team driving revenue of over \$50M.
- Coach, develop and advance team of 14.
- Coordinate with product management teams on product direction and strategy.
- Drive special projects for customers, partners and internal.
- Recognized as outstanding performer for Oracle Higher Education for 2017.

National Burglar and Fire Alarm Association

Director of Finance

- Led the financial and administrative operations for 5,000-member trade association and staff of 20.
- Member of senior management team charged with developing and implementing the long-term strategy of the organization.
- Liaised with Board of Directors and executive director on strategic and short-term direction of the association.

American Forest & Paper Association

Assistant Controller

- Responsible for management of day-to-day financial operations of \$50 million budget national trade association and its related charitable foundations.
- Assisted in the development and implementation of procedures to automate quarterly billing and collection process from members.

Arthur Andersen & Co.

Auditor

- * Performed audit and consulting engagements for clients in multiple industries, specializing in audits of government and non-profit organizations.
- * Member of specialty team to audit financial system safeguards and operations.

EDUCATION

Masters of Public Policy - University of Maryland, College Park, Maryland

Bachelors of Science in Accounting - University of Dayton, Dayton, Ohio

Certified Public Accountant - Maryland

COMMUNITY & VOLUNTEER EXPERIENCE

Ellicott City Partnership Board of Directors |Treasurer |July 2017 -- present

Named to Board of Directors weeks before July 30, 2016 flood that devastated Historic Ellicott City. Took several weeks off from Oracle to support flood relief and recovery including managing all financial activity and reporting related to fundraising efforts (\$1.8 million raised for flood relief). Chaired ECP grants committee responsible for disbursing all funds raised to impacted residents, property owners and businesses (\$1.8 million in flood recovery relief and grants). Worked with county officials, local and national non-profits and elected officials on flood recovery and fundraising efforts.

Experience with:

- Community Action Council of Howard County – 1000 Turkeys for 1000 Thanksgivings campaign
- Habitat for Humanity – Chesapeake
 - Women’s Build
 - Events Committee
- Court Appointed Special Advocate for CASA International
- Adult Literacy Tutor