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*Internal Memorandum*

Date: 5/28/2020

To: Lonnie Robbins, Chief Administrative Officer  
Department of County Administration

From: Brandee Ganz, Director  
Department of Technology and Communication Services



Subject: Written Testimony for Legislation  
New Multi-Year Requirements Contract for  
Oblique Digital Orthophotography

The County's existing 6-year contract with Pictometry International Corporation expires in 2020. The replacement contract will be a new 6-year contract based on the company's GSA Contract GS-35F-0801N. The contract permits unlimited County use of the orthophotos and new photos acquired every other year. Photo acquired in previous years may continue to be used for analysis and comparison.

Numerous County departments use oblique digital orthophotography for a variety of applications, permits, zoning, police investigations, emergency management, etc. Digital ortho and oblique photos are made available to any County employee through a cloud-based interactive mapping web service. They are also integrated with the County's 911 system allowing call takers and dispatchers to visualize the location where an incident is occurring to better route the emergency services.

The contract is divided into three projects. Each project consists of an aerial acquisition year and subsequent use year. The cost of each project is spread across its two-year span. Entering a 6-year agreement as opposed to contracting individually for each project provides an average savings of 12% over the lifetime of the contract.

Project	Fiscal Year	Cost
1 – Year 1	2021	\$71,472.96
2 – Year 2	2022	\$71,472.96
3 – Year 3	2023	\$75,778.56
4 – Year 4	2024	\$75,778.56
5 – Year 5	2025	\$80,084.16
6 – Year 6	2026	\$80,084.16

Overall contract cost: \$454,671.36