

# County Council Of Howard County, Maryland

2021 Legislative Session

Legislative Day No. 15

## Resolution No. 144 -2021

Introduced by: The Chairperson at the request of the County Executive

A RESOLUTION approving the terms and conditions of a Payment in Lieu of Taxes Agreement by and between the Howard County, Maryland and Roslyn Rise Four, LLC for property located at 10351 Twin Rivers Road, which will comprise a mixed-income, rental housing development to be known as one-half of Roslyn Rise Apartments, and finding that the Development meets the requirements of certain Special Affordable Housing Opportunities pursuant to the Adequate Public Facilities Act and may proceed subject to all other provisions of the Act despite being located in an area that is closed for development due to the projected enrollment in the school capacity chart.

Introduced and read first time Sept 8, 2021.

By order

Michelle Harrod  
Michelle Harrod, Administrator

Read for a second time at a public hearing on Sept 20, 2021.

By order

Michelle Harrod  
Michelle Harrod, Administrator

This Resolution was read the third time and was Adopted , Adopted with amendments , Failed , Withdrawn , by the County Council on November 1, 2021.

Certified By

Michelle Harrod  
Michelle Harrod, Administrator

Approved by the County Executive November 3, 2021

Calvin Ball  
Calvin Ball, County Executive

NOTE: [[text in brackets]] indicates deletions from existing law; TEXT IN SMALL CAPITALS indicates additions to existing law; Strike-out indicates material deleted by amendment; Underlining indicates material added by amendment

Motion to Divide PILOT and APFO Passed 10-4-2021  
Tabled 10-4-2021  
Michelle Harrod

1           **WHEREAS**, Roslyn Rise Four, LLC, a limited liability company organized and existing  
2 under the laws of the State of Maryland, (the “Company”), has contracted to develop certain real  
3 property located at 10351 Twin Rivers Road in Columbia, Maryland (the “Property”); and  
4

5           **WHEREAS**, the Company proposes to construct and operate on the Property a 94-unit  
6 mixed-income, rental housing development to be known as one-half of “Roslyn Rise  
7 Apartments” (the “Development”) with the following mix of units:

- 8           1. 56 units, the “Affordable Dwelling Units”, will be rented to households that earn at or  
9 below 80 percent of Area Median Income of the Baltimore Metropolitan Statistical  
10 Area (“AMI”), of which twenty-seven (27) units will be rented to residents who earn  
11 at or below 50 percent of AMI; and
- 12           2. 38 units will be rented at market rates; and

13  
14           **WHEREAS**, the Company has applied to the Maryland Department of Housing and  
15 Community Development, either directly or through its Community Development  
16 Administration for (i) equity financing derived from 4% Low Income Housing Tax Credits in the  
17 approximate amount of \$ ~~7,600,000~~ and 7,730,000; (ii) a Rental Housing ~~Programs Fund Works~~  
18 loan in the approximate amount of \$ ~~2,500,000~~ 1,400,000 and (iii) a Housing Trust Fund loan in  
19 the approximate amount of \$1,100,000 (collectively, the “State Financing Programs”); and  
20

21           **WHEREAS**, pursuant to the State Financing Programs, the Development will provide  
22 housing for lower income persons; and  
23

24           **WHEREAS**, the Company will be the beneficiary of a Housing Assistance Payment  
25 contract for 26 project-based vouchers used to subsidize the rent of 26 households; and  
26

27           **WHEREAS**, the Company has requested that the County permit the Company to make  
28 payments in lieu of County real property taxes (the “PILOT”) pursuant to Section 7-506.1 of the  
29 Tax-Property Article of the Annotated Code of Maryland and in accordance with the Payment in  
30 Lieu of Taxes Agreement, substantially in the form attached as Exhibit 1; and  
31

1           **WHEREAS**, the Company has demonstrated to the County that an agreement for a PILOT  
2 is necessary to make the Development economically feasible; and

3  
4           **WHEREAS**, the Development has failed the School Capacity Test set forth in Section  
5 16.1110(y) of the Adequate Public Facilities Act of Howard County (the “Act”); and

6  
7           **WHEREAS**, the Company is requesting that the Howard County Department of Planning  
8 and Zoning (“DPZ”) authorize the Development to proceed subject to the Special Affordable  
9 Housing Opportunities provision set forth in Section 16.1103(e) of the Act; and

10  
11           **WHEREAS**, pursuant to the Act, DPZ authorization requires that:

- 12           1. At least 40 percent of the units shall be affordable to households earning 60 percent or  
13           less of the metropolitan statistical area median income;
- 14           2. The project or phase of a project is led by or in partnership with a local nonprofit or the  
15           Housing Commission;
- 16           3. The project or phase of a project is seeking or has received an allocation of Low-Income  
17           Housing Tax Credits or other state or federal financial assistance for affordable  
18           housing;
- 19           4. The project or phase of a project has obtained a letter of support from the County  
20           Executive; and
- 21           5. The County Council and County Executive have approved either a Payment in Lieu of  
22           Taxes agreement for the project or a resolution authorizing the project to proceed; and

23  
24           **WHEREAS**, pursuant to Section 16.1103(e)(5) of the Act, the County Council shall hold  
25 a public hearing and consider as part of its approval of a Payment in Lieu of Taxes agreement:

- 26           1. The capacity utilization at the school or schools impacted by the project and at adjacent  
27           schools, including limiting the potential impact on any elementary or middle school  
28           with a capacity utilization rate greater than 115 percent unless an adjacent school with  
29           the same grade levels has a capacity utilization rate of 100 percent or less;
- 30           2. Estimated student generation from the project;

- 1           3. Any potential for the Board of Education to add capacity to the impacted school or  
2           schools through redistricting, facility expansion, or other programs; and  
3           4. The need for affordable housing in the County, including factors such as the housing  
4           cost burden on families, the availability of housing for individuals with disabilities, and  
5           the extent of homelessness among families and school children; and  
6

7           **WHEREAS**, the County has evaluated and found that the Development meets the  
8 requirements of the Special Affordable Housing Opportunities provision set forth in Section  
9 16.1103(e)(1)-(e)(4) of the Act and the County Council has held a public hearing in accordance  
10 with Section 16.1103(e)(5); and  
11

12           **WHEREAS**, in accordance with Section 16.1103(e) of the Act, the Development may  
13 proceed subject to all other provisions of the Act despite being located in an area that is closed  
14 for development due to the projected enrollment in the school capacity chart; and  
15

16           **WHEREAS**, in order to induce the Company to provide affordable housing in Howard  
17 County, it is in the interest of the County to accept a PILOT subject to the terms and conditions of  
18 the Payment in Lieu of Taxes Agreement (the “Agreement”), substantially in the form attached to  
19 this Resolution as “Exhibit 1”.  
20

21           **NOW, THEREFORE, BE IT RESOLVED** by the County Council of Howard County,  
22 Maryland this 1 day of November, 2021, that:

- 23           (1) The Development meets the requirements of the Special Affordable Housing Opportunities  
24 provision set forth in Section 16.1103(e)(1)-(e)(4) of the Act and may proceed subject to  
25 all other provisions of the Act despite being located in an area that is closed for  
26 development due to the projected enrollment in the school capacity chart.  
27           (2) In accordance with Section 7-506.1 of the Tax-Property Article of the Annotated Code of  
28 Maryland, the County shall abate all County real property taxes for the Development  
29 subject to the terms and conditions of the Payment in Lieu of Taxes Agreements (the  
30 “Agreement”) attached to this Resolution as “Exhibit 1”.

1 (3) The County Executive is hereby authorized to execute and deliver the Agreements in the  
2 name and on behalf of the County in substantially the forms attached.

3 (4) The County Executive, prior to execution and delivery of the Agreements, may make such  
4 changes or modifications to the Agreements as he deems appropriate in order to accomplish  
5 the purpose of the transactions authorized by this Resolution, provided that such changes  
6 or modifications shall be within the scope of the transactions authorized by this Resolution;  
7 and the execution of the Agreements by the County Executive shall be conclusive evidence  
8 of the approval by the County Executive of all changes or modifications to the Agreements,  
9 and the Agreements shall thereupon become binding upon the County in accordance with  
10 its terms.

EXHIBIT 1

Development: Roslyn Rise Four, LLC

**PAYMENT IN LIEU OF TAXES AGREEMENT**

**THIS AGREEMENT** (this “Agreement”) is made as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by and between Roslyn Rise Four, LLC, a limited liability company organized and existing under the laws of the State of Maryland (the “Company”) and HOWARD COUNTY, MARYLAND, a body corporate and politic of the State of Maryland (the “County”).

**RECITALS**

A. The Company has contracted to acquire certain real property located on 10351 Twin Rivers Road in Columbia, Maryland, which real property is more particularly described as set forth in the proposed description on Exhibit “A” attached hereto (the “Property”). The Company shall notify the County in writing within five (5) business days of recording the final subdivision and receipt of the recording reference. The Company proposes to construct and operate on the Property a 94-unit mixed-income, rental housing development to be known as one-half of “Roslyn Rise Apartments” (the “Development”). Fifty-six (56) units (the “Affordable Dwelling Units”) will be rented to households that earn at or below 80 percent of Area Median Income of the Baltimore Metropolitan Statistical Area (“AMI”), of which twenty-seven (27) units will be rented to residents who earn at or below 50 percent of AMI. An additional thirty-eight (38) units will be rented at market rates.

B. In order to fund a portion of the costs of the Development, the Company has applied to the Maryland Department of Housing and Community Development, either directly or through its Community Development Administration for (i) equity financing derived from 4% Low Income Housing Tax Credits in the approximate amount of ~~Seven Million Six Hundred Thousand Dollars (\$ 7,600,000)~~ and Seven Million, Seven Hundred and Thirty Thousand Dollars (\$ 7,730,000); (ii) a Rental Housing ~~Programs Fund Works~~ loan in the approximate amount of ~~Two Million Five Hundred Thousand Dollars (\$ 2,500,000)~~ One Million Four Hundred Thousand Dollars (\$1,400,000) and (iii) a Housing Trust Fund loan in the approximate amount of One Million One Hundred Thousand Dollars (\$ 1,100,000) (collectively, the “State Financing Programs”). Pursuant to the requirements of the State Financing Programs, the Development will provide housing for lower income persons.

C. The Company will be the beneficiary of a Housing Assistance Payment (“HAP”) contract for 26 project-based vouchers used to subsidize the rent of 26 households.

D. The Company has requested that the County permit the Company to make payments in lieu of County real property taxes pursuant to Section 7-506.1 of the Tax-Property Article of the Annotated Code of Maryland (the “Act”). The Act provides, among other things, that real property may be exempt from County property tax if:

(1) the real property is owned by an entity engaged in constructing or operating housing structures or projects;

(2) the real property is used for a housing structure or project that is constructed or substantially rehabilitated under a federal, State, or local government program that funds construction, or insures its financing in whole or in part, or provides interest subsidy, rent subsidy or rent supplements;

(3) the owner of the real property agrees to continue to maintain the real property as rental housing for lower income persons under the requirements of the governmental programs described in item (2) of this paragraph and agrees to renew any annual contributions or other agreements for rental subsidy or supplement; and

(4) the owner and the governing body of the county where the real property is located agree that the owner shall pay a negotiated amount in lieu of the applicable county property tax.

E. In order to induce the Company to provide housing for lower income persons, the County agrees to accept payments in lieu of County real property taxes, subject to the terms and conditions of this Agreement.

F. The County Council of Howard County, Maryland has approved this Agreement by resolution, a copy of which is attached hereto as Exhibit "B".

**NOW, THEREFORE**, in consideration of the premises and the mutual promises contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Company and the County agree as follows:

1. Definitions. In this Agreement, the term:

(a) "Affordable Dwelling Unit" means a rental dwelling unit reserved for households that earn at or below 80 percent of AMI.

(b) "County Assessments" means any and all County assessments, charges, fees or non-real property taxes, including but not limited to the County fire tax, front foot benefit assessment charge, ad valorem charges, and any other charges that may appear on the Property's real property tax bill, for which the Company shall continue to be obligated for, and required to pay to the County in full.

(c) "Distribution" means any withdrawal or taking of Surplus Cash or any assets of the Development, excluding payment for reasonable expenses incident to the operation and maintenance of the Development. Such expenses shall include a reasonable property management fee and a reasonable guaranteed distribution to the investor member(s) (or its affiliate) as an investor services fee.

(d) "Gross Rental Income" means the total of all charges paid by all tenants of the Property, less the cost of all utilities paid by the Company.

(e) "Initial Closing" means the date of the initial closing of the financing under the State Financing Programs.

(f) "Market Rate Dwelling Unit" means a rental dwelling unit which is not an Affordable Dwelling Unit.

(g) "Residual Receipts" means any cash remaining at the end of a calendar year after deducting from Surplus Cash:

(i) the Payment required by Section 5(b) of this Agreement; and any Distributions to the Managing Member, the aggregate of which do not exceed 10% of the Managing Members' initial equity investment in the Development, as determined by the County.

(h) "Surplus Cash" means any cash remaining at the end of a calendar year after the payment of:

(i) the Payment required by Section 5(a) of this Agreement;

(ii) all reasonable and actual operating costs and expenses of the Development (whether paid as operating expenses or from available cash flow) including reasonable property management fees, reasonable asset management fees to the managing member, any payments of deferred developer fee, amounts owed to the investor member(s) pursuant to the Company's operating agreement, and a reasonable guaranteed distribution to the investor member(s) (or its affiliates) as an investor services fee, as well as other taxes owed to the State of Maryland; and

(iii) all payments required under any mortgage on the Property approved by the Maryland Department of Housing and Community Development, either directly or through its Community Development Administration or the County, including payments under the State Financing Programs.

(iv) all payments required against any secondary debt or notes on the Property approved by the Maryland Department of Housing and Community Development.

2. Acceptance of Payments. For the term of this Agreement, the Company shall make, and the County shall accept, annual payments in lieu of all County real property taxes due on the Property (the "Payments"). The Property shall be exempt from County real property taxes in accordance with the Act so long as this Agreement is in effect.

3. Conditions Precedent. This Agreement shall not take effect unless and until each of the following conditions precedent have been fulfilled:

(a) Title. The Company shall have taken fee simple title to the Property;

(b) Financing. The Company shall have received financing under the State Financing Programs for construction of the Development; and

(c) PILOT Covenants. The Company shall have executed and recorded covenants on the Property, in a form acceptable to the County, that require the Company and all subsequent owners of the Property to offer for rent fifty-six ( 56) units to households that earn at or below 80 percent of AMI, of which twenty-seven ( 27) units will be rented to residents who earn at or below 50 percent of AMI, for a period of not fewer than forty (40) years from the date of Initial Closing (the “PILOT Covenants”).

4. Effective Date. This Agreement shall take effect when each of the conditions precedent set forth in Section 3 are fulfilled (the “Effective Date”); provided, however, that if all of the conditions precedent are not fulfilled by October 1, 2022, this Agreement shall be null and void.

5. Amount of Payments. Each Payment made under this Agreement shall be in an amount calculated as follows:

(a) Minimum Payment. The Company shall pay to the County an amount equal to 4.25% of Gross Rental Income, less the amount of any County Assessments paid.

(b) Payment from Surplus Cash. To the extent funds are available from Surplus Cash, the Company shall pay to the County an additional two percent (2%) of the Development’s Gross Rental Income.

(c) Payment from Residual Receipts. To the extent funds are available from Residual Receipts, the Company shall pay to the County an amount which, when added to the Payments made under (a) and (b), equals (i) the County real property taxes which would have been paid for the current taxable year if the Development were not exempt from taxation, and (ii) the County Assessments paid by the Company for the Development for the current taxable year.

(d) Total Payment. The intention of this Agreement is that each annual Payment shall at no time exceed the aggregate of (i) County real property taxes which would have been paid for the current taxable year if the Development were not exempt from taxation, and (ii) the County Assessments paid by the Company for the Development for the current taxable year.

6. Time and Place Payments Due. Each Payment shall be made by May 1 of each year for the prior calendar year. Payments shall be made to the Director of Finance, 3430 Courthouse Drive, Ellicott City, Maryland 21043. Payments of the County Assessments shall be made at the time and in the manner provided by law.

7. Penalties for Late Payment. The Company shall be subject to the following penalties for late payments, which penalties shall not be imposed unless such payments remain outstanding after five (5) days’ written notice:

(a) 1% per month or part of a month during the period May 2 to June 30 following the due date; and

(b) 1 1/2% per month or part of a month on or after July 1 following the due date.

8. Penalties for Failure to Pay. At the option of the County, if any Payment is due and unpaid on or after July 1 following the due date, this Agreement may be terminated by the County upon ninety (90) days' prior notice, which termination will be void if the Company pays the outstanding Payment within such ninety (90) day period. If the Company fails to pay the outstanding Payment within such ninety (90) day period, then this Agreement will terminate, and all County real property taxes for the preceding taxable year shall be immediately due and payable.

9. Reports and Records.

(a) By no later than March 31 of each year, the Company shall submit to the County's Director of Finance, in a form acceptable to the County, a report of the Development's income and expenses for the preceding calendar year, including an itemized breakdown of Gross Rental Income, Surplus Cash, and Residual Receipts.

(b) The Company shall submit such other reports as the County may reasonably require in order to verify the Company's compliance with this Agreement.

(c) The Company shall permit the County or any of its authorized agents to inspect the records of the Development in order to verify the Company's compliance with this Agreement.

10. Representation and Warranties.

(a) The Company represents and warrants to the County that it is eligible in all respects to enter in this Agreement to make payments in lieu of taxes under the Act.

(b) The Company covenants and agrees that it will do all things necessary to remain eligible to make payments in lieu of taxes in accordance with the Act.

(c) The Company agrees that it shall remain in good standing with the State Department of Assessments and Taxation.

11. Term of Agreement. This Agreement shall remain in effect until the earlier to occur of:

(a) the termination of the PILOT Covenants;

(b) the foreclosure, or the making of a deed in lieu of foreclosure, of any portion of the Property, unless the party acquiring the Property agrees to continue the PILOT Covenants under terms and conditions of this agreement;

(c) any default under the PILOT Covenants which is not cured within a reasonable period after notice, which period shall in all events be at least thirty (30) days; or

(d) any default under this Agreement which is not cured within a reasonable period after notice, which period shall in all events be at least thirty (30) days.

12. Sale; Liens; Partnership Interests. During the term of this Agreement, the Company shall not, without the prior written consent of the County, make any transfer, exchange, encumber or otherwise convey its interest in the Property except as permitted by the State Financing Programs' documents. If the Company transfers the Property to a new owner (subject to the terms of Section 11(b) above), then the Company shall be permitted to assign this Agreement to the new owner, provided that (i) the transfer to the assignee was permitted by the State Financing Programs' documents and (ii) the assignee shall be subject to the terms and conditions of this Agreement.

13. State Taxes. The Company acknowledges and agrees that it shall pay all State real property taxes.

14. Successors and Assigns. This Agreement shall be binding upon, and shall inure to the benefit of, all successors and assigns of the Company.

15. Entire Agreement. This Agreement represents the entire understanding and agreement of the parties relating to the subject matter hereof.

**[SIGNATURES BEGIN ON NEXT PAGE]**

**IN WITNESS WHEREOF**, the Company and the County, by their duly authorized representatives have signed this Agreement as of the date first written above.

**WITNESS/ATTEST:**

**ROSLYN RISE FOUR, LLC**

By:

\_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

\_\_\_\_\_(SEAL)  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

[COUNTY SIGNATURES ON FOLLOWING PAGE]

**WITNESS/ATTEST:**

**HOWARD COUNTY, MARYLAND**

\_\_\_\_\_  
Lonnie Robbins  
Chief Administrative Officer

By: \_\_\_\_\_(SEAL)  
Calvin Ball  
County Executive

**APPROVED** for Form and Legal  
Sufficiency this \_\_\_\_\_ day of  
\_\_\_\_\_, 20\_\_.

**APPROVED** by Department of Finance

\_\_\_\_\_  
Gary Kuc  
County Solicitor

\_\_\_\_\_  
Rafiu Ighile  
Director

Reviewing Attorney:

\_\_\_\_\_  
Kristen Bowen Perry

**Exhibit A:** Legal Description of Property  
**Exhibit B:** Council Resolution No. \_\_\_\_\_

**EXHIBIT A**

**Description of  
PROPOSED LOT 8  
COLUMBIA, VILLAGE OF WILDE LAKE  
SECTION 10 AREA 4  
Tax ID. No. 15-009063 & 15-010681**

**BEING** a piece or parcel of land hereinafter described, situate, lying and being in the Fifth Election District of Howard County, Maryland, being part of the property conveyed to **The Columbia Park and Recreation Association, Inc.** by a deed dated September 20, 1971 and recorded among the Land Records of said County in **Liber 575 at Folio 342**, and part of the property conveyed to **Enterprise Community Homes Housing, LLC** by a deed dated December 21, 2017 and recorded among said Land Records in **Liber 17980 at Folio 426**, and shown on a plat intended to be recorded; said property further being part of Lot No. 2 and Lot No. 3 as shown on a plat of subdivision entitled **“Columbia, Village of Wilde Lake, Amended, Section 10 Area 4”** and recorded among said Land Records in **Plat Book 15 Folio 87**, and being more particularly described, as now surveyed, in the Maryland State Plane Datum (NAD 83/2011):

**BEGINNING** for the same at a rebar and cap found at the southwesterly end of the North 88°21'17" East, 35.36 (**North 88°23'34" East, 35.36 feet, as now surveyed**) line of said Lot No. 2; said rebar and cap also lying on the westerly right-of-way line of Twin Rivers Road (variable width right-of-way), as shown in Plat Book 12 Folio 49; thence binding and running with said right of way and the outline of said Lot No. 2

1. **North 88°23'34" East, 35.36** feet to the northeasterly end of the South 43°21'17" West, 100.00 foot common line of said Lot No. 2 and Lot No. 3, ±0.7 feet northwest from an iron pipe found; thence leaving said right-of-way and binding with part of said common line
2. **South 43°23'34" West, 29.41** feet to a point; thence leaving said common line and running in, through, over and across said Lot No. 2 and Lot No. 3 for a new line of division
3. **South 29°52'32" East, 271.20** feet to a point on the South 60°05'43" West, 489.63 foot common line of Lot No. 4 and said Lot No. 2, 78.64 feet southwesterly from a pipe found at the northeasterly end thereof; thence binding with part of said common line
4. **South 60°07'28" West, 306.97** feet to a point; thence leaving said common line and returning in, through, over and across said Lot No. 2 for four (4) new lines of division
5. **North 29°52'32" West, 101.31** feet to a point; thence
6. **North 18°07'46" East, 259.13** feet to a point of curvature; thence
7. **26.28** feet along the arc of a tangential curve deflecting to the **right**, having a radius of **62.00** feet and a chord bearing and distance of **North 30°16'19" East, 26.08** feet to a point of tangency; thence
8. **North 42°24'51" East, 87.56** feet to a point on the South 46°38'43" East, 60.00 foot line of said Lot No. 2, 41.32 feet southeasterly from a rebar and cap found at the northwesterly end thereof; said point also lying on the aforementioned westerly right-of-way line of Twin Rivers Road; thence binding with the outline of Lot No. 2 and said right-of-way line
9. **South 46°36'26" East, 18.68** feet to the point of beginning, containing **70,552 square feet or 1.6196 acres** of land.

**EXHIBIT B**

Council Resolution No. \_\_\_\_\_

EXHIBIT 1

Development: Roslyn Rise Four,  
LLC

**PAYMENT IN LIEU OF TAXES AGREEMENT**

**THIS AGREEMENT** (this "Agreement") is made as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by and between Roslyn Rise Four, LLC, a limited liability company organized and existing under the laws of the State of Maryland (the "Company") and HOWARD COUNTY, MARYLAND, a body corporate and politic of the State of Maryland (the "County").

**RECITALS**

A. The Company has contracted to acquire certain real property located on 10351 Twin Rivers Road in Columbia, Maryland, which real property is more particularly described as set forth in the proposed description on Exhibit "A" attached hereto (the "Property"). The Company shall notify the County in writing within five (5) business days of recording the final subdivision and receipt of the recording reference. The Company proposes to construct and operate on the Property a 94-unit mixed-income, rental housing development to be known as one-half of "Roslyn Rise Apartments" (the "Development"). Fifty-six (56) units (the "Affordable Dwelling Units") will be rented to households that earn at or below 80 percent of Area Median Income of the Baltimore Metropolitan Statistical Area ("AMI"), of which twenty-seven (27) units will be rented to residents who earn at or below 50 percent of AMI. An additional thirty-eight (38) units will be rented at market rates.

B. In order to fund a portion of the costs of the Development, the Company has applied to the Maryland Department of Housing and Community Development, either directly or through its Community Development Administration for (i) equity financing derived from 4% Low Income Housing Tax Credits in the approximate amount of ~~Seven Million Six Hundred Thousand Dollars (\$ 7,600,000)~~ and Seven Million, Seven Hundred and Thirty Thousand Dollars (\$ 7,730,000); (ii) a Rental Housing ~~Programs Fund~~ Works loan in the approximate amount of ~~Two Million Five Hundred Thousand Dollars (\$ 2,500,000)~~ One Million Four Hundred Thousand Dollars (\$1,400,000) and (iii) a Housing Trust Fund loan in the approximate amount of One Million One Hundred Thousand Dollars (\$ 1,100,000) (collectively, the "State Financing Programs"). Pursuant to the requirements of the State Financing Programs, the Development will provide housing for lower income persons.

C. The Company will be the beneficiary of a Housing Assistance Payment ("HAP") contract for 26 project-based vouchers used to subsidize the rent of 26 households.

D. The Company has requested that the County permit the Company to make payments in lieu of County real property taxes pursuant to Section 7-506.1 of the Tax-Property Article of the Annotated Code of Maryland (the "Act"). The Act provides, among other things, that real property may be exempt from County property tax if:

(1) the real property is owned by an entity engaged in constructing or operating housing structures or projects;

(2) the real property is used for a housing structure or project that is constructed or substantially rehabilitated under a federal, State, or local government program that funds construction, or insures its financing in whole or in part, or provides interest subsidy, rent subsidy or rent supplements;

(3) the owner of the real property agrees to continue to maintain the real property as rental housing for lower income persons under the requirements of the governmental programs described in item (2) of this paragraph and agrees to renew any annual contributions or other agreements for rental subsidy or supplement; and

(4) the owner and the governing body of the county where the real property is located agree that the owner shall pay a negotiated amount in lieu of the applicable county property tax.

E. In order to induce the Company to provide housing for lower income persons, the County agrees to accept payments in lieu of County real property taxes, subject to the terms and conditions of this Agreement.

F. The County Council of Howard County, Maryland has approved this Agreement by resolution, a copy of which is attached hereto as Exhibit "B".

**NOW, THEREFORE**, in consideration of the premises and the mutual promises contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Company and the County agree as follows:

1. Definitions. In this Agreement, the term:

(a) "Affordable Dwelling Unit" means a rental dwelling unit reserved for households that earn at or below 80 percent of AMI.

(b) "County Assessments" means any and all County assessments, charges, fees or non-real property taxes, including but not limited to the County fire tax, front foot benefit assessment charge, ad valorem charges, and any other charges that may appear on the Property's real property tax bill, for which the Company shall continue to be obligated for, and required to pay to the County in full.

(c) "Distribution" means any withdrawal or taking of Surplus Cash or any assets of the Development, excluding payment for reasonable expenses incident to the operation and maintenance of the Development. Such expenses shall include a reasonable property management fee and a reasonable guaranteed distribution to the investor member(s) (or its affiliate) as an investor services fee.

(d) "Gross Rental Income" means the total of all charges paid by all tenants of the Property, less the cost of all utilities paid by the Company.

(e) "Initial Closing" means the date of the initial closing of the financing under the State Financing Programs.

(f) "Market Rate Dwelling Unit" means a rental dwelling unit which is not an Affordable Dwelling Unit.

(g) "Residual Receipts" means any cash remaining at the end of a calendar year after deducting from Surplus Cash:

(i) the Payment required by Section 5(b) of this Agreement; and any Distributions to the Managing Member, the aggregate of which do not exceed 10% of the Managing Members' initial equity investment in the Development, as determined by the County.

(h) "Surplus Cash" means any cash remaining at the end of a calendar year after the payment of:

(i) the Payment required by Section 5(a) of this Agreement;

(ii) all reasonable and actual operating costs and expenses of the Development (whether paid as operating expenses or from available cash flow) including reasonable property management fees, reasonable asset management fees to the managing member, any payments of deferred developer fee, amounts owed to the investor member(s) pursuant to the Company's operating agreement, and a reasonable guaranteed distribution to the investor member(s) (or its affiliates) as an investor services fee, as well as other taxes owed to the State of Maryland; and

(iii) all payments required under any mortgage on the Property approved by the Maryland Department of Housing and Community Development, either directly or through its Community Development Administration or the County, including payments under the State Financing Programs.

(iv) all payments required against any secondary debt or notes on the Property approved by the Maryland Department of Housing and Community Development.

2. Acceptance of Payments. For the term of this Agreement, the Company shall make, and the County shall accept, annual payments in lieu of all County real property taxes due on the Property (the "Payments"). The Property shall be exempt from County real property taxes in accordance with the Act so long as this Agreement is in effect.

3. Conditions Precedent. This Agreement shall not take effect unless and until each of the following conditions precedent have been fulfilled:

(a) Title. The Company shall have taken fee simple title to the Property;

(b) Financing. The Company shall have received financing under the State Financing Programs for construction of the Development; and

(c) PILOT Covenants. The Company shall have executed and recorded covenants on the Property, in a form acceptable to the County, that require the Company and all subsequent owners of the Property to offer for rent fifty-six ( 56) units to households that earn at or below 80 percent of AMI, of which twenty-seven ( 27) units will be rented to residents who earn at or below 50 percent of AMI, for a period of not fewer than forty (40) years from the date of Initial Closing (the “PILOT Covenants”).

4. Effective Date. This Agreement shall take effect when each of the conditions precedent set forth in Section 3 are fulfilled (the “Effective Date”); provided, however, that if all of the conditions precedent are not fulfilled by October 1, 2022, this Agreement shall be null and void.

5. Amount of Payments. Each Payment made under this Agreement shall be in an amount calculated as follows:

(a) Minimum Payment. The Company shall pay to the County an amount equal to 4.25% of Gross Rental Income, less the amount of any County Assessments paid.

(b) Payment from Surplus Cash. To the extent funds are available from Surplus Cash, the Company shall pay to the County an additional two percent (2%) of the Development’s Gross Rental Income.

(c) Payment from Residual Receipts. To the extent funds are available from Residual Receipts, the Company shall pay to the County an amount which, when added to the Payments made under (a) and (b), equals (i) the County real property taxes which would have been paid for the current taxable year if the Development were not exempt from taxation, and (ii) the County Assessments paid by the Company for the Development for the current taxable year.

(d) Total Payment. The intention of this Agreement is that each annual Payment shall at no time exceed the aggregate of (i) County real property taxes which would have been paid for the current taxable year if the Development were not exempt from taxation, and (ii) the County Assessments paid by the Company for the Development for the current taxable year.

6. Time and Place Payments Due. Each Payment shall be made by May 1 of each year for the prior calendar year. Payments shall be made to the Director of Finance, 3430 Courthouse Drive, Ellicott City, Maryland 21043. Payments of the County Assessments shall be made at the time and in the manner provided by law.

7. Penalties for Late Payment. The Company shall be subject to the following penalties for late payments, which penalties shall not be imposed unless such payments remain outstanding after five (5) days’ written notice:

(a) 1% per month or part of a month during the period May 2 to June 30 following the due date; and

(b) 1 1/2% per month or part of a month on or after July 1 following the due date.

8. Penalties for Failure to Pay. At the option of the County, if any Payment is due and unpaid on or after July 1 following the due date, this Agreement may be terminated by the County upon ninety (90) days' prior notice, which termination will be void if the Company pays the outstanding Payment within such ninety (90) day period. If the Company fails to pay the outstanding Payment within such ninety (90) day period, then this Agreement will terminate, and all County real property taxes for the preceding taxable year shall be immediately due and payable.

9. Reports and Records.

(a) By no later than March 31 of each year, the Company shall submit to the County's Director of Finance, in a form acceptable to the County, a report of the Development's income and expenses for the preceding calendar year, including an itemized breakdown of Gross Rental Income, Surplus Cash, and Residual Receipts.

(b) The Company shall submit such other reports as the County may reasonably require in order to verify the Company's compliance with this Agreement.

(c) The Company shall permit the County or any of its authorized agents to inspect the records of the Development in order to verify the Company's compliance with this Agreement.

10. Representation and Warranties.

(a) The Company represents and warrants to the County that it is eligible in all respects to enter in this Agreement to make payments in lieu of taxes under the Act.

(b) The Company covenants and agrees that it will do all things necessary to remain eligible to make payments in lieu of taxes in accordance with the Act.

(c) The Company agrees that it shall remain in good standing with the State Department of Assessments and Taxation.

11. Term of Agreement. This Agreement shall remain in effect until the earlier to occur of:

(a) the termination of the PILOT Covenants;

(b) the foreclosure, or the making of a deed in lieu of foreclosure, of any portion of the Property, unless the party acquiring the Property agrees to continue the PILOT Covenants under terms and conditions of this agreement;

(c) any default under the PILOT Covenants which is not cured within a reasonable period after notice, which period shall in all events be at least thirty (30) days; or

(d) any default under this Agreement which is not cured within a reasonable period after notice, which period shall in all events be at least thirty (30) days.

12. Sale; Liens; Partnership Interests. During the term of this Agreement, the Company shall not, without the prior written consent of the County, make any transfer, exchange, encumber or otherwise convey its interest in the Property except as permitted by the State Financing Programs' documents. If the Company transfers the Property to a new owner (subject to the terms of Section 11(b) above), then the Company shall be permitted to assign this Agreement to the new owner, provided that (i) the transfer to the assignee was permitted by the State Financing Programs' documents and (ii) the assignee shall be subject to the terms and conditions of this Agreement.

13. State Taxes. The Company acknowledges and agrees that it shall pay all State real property taxes.

14. Successors and Assigns. This Agreement shall be binding upon, and shall inure to the benefit of, all successors and assigns of the Company.

15. Entire Agreement. This Agreement represents the entire understanding and agreement of the parties relating to the subject matter hereof.

**[SIGNATURES BEGIN ON NEXT PAGE]**

**IN WITNESS WHEREOF**, the Company and the County, by their duly authorized representatives have signed this Agreement as of the date first written above.

**WITNESS/ATTEST:**

**ROSLYN RISE FOUR, LLC**

By:

\_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

\_\_\_\_\_(SEAL)  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

[COUNTY SIGNATURES ON FOLLOWING PAGE]

**WITNESS/ATTEST:**

**HOWARD COUNTY, MARYLAND**

\_\_\_\_\_  
Lonnie Robbins  
Chief Administrative Officer

By: \_\_\_\_\_(SEAL)  
Calvin Ball  
County Executive

**APPROVED** for Form and Legal  
Sufficiency this \_\_\_\_\_ day of  
\_\_\_\_\_, 20\_\_.

**APPROVED** by Department of Finance

\_\_\_\_\_  
Gary Kuc  
County Solicitor

\_\_\_\_\_  
Rafiu Ighile  
Director

Reviewing Attorney:

\_\_\_\_\_  
Kristen Bowen Perry

**Exhibit A:** Legal Description of Property

**Exhibit B:** Council Resolution No. \_\_\_\_\_

**EXHIBIT A**

**Description of  
PROPOSED LOT 8  
COLUMBIA, VILLAGE OF WILDE LAKE  
SECTION 10 AREA 4  
Tax ID. No. 15-009063 & 15-010681**

**BEING** a piece or parcel of land hereinafter described, situate, lying and being in the Fifth Election District of Howard County, Maryland, being part of the property conveyed to **The Columbia Park and Recreation Association, Inc.** by a deed dated September 20, 1971 and recorded among the Land Records of said County in **Liber 575 at Folio 342**, and part of the property conveyed to **Enterprise Community Homes Housing, LLC** by a deed dated December 21, 2017 and recorded among said Land Records in **Liber 17980 at Folio 426**, and shown on a plat intended to be recorded; said property further being part of Lot No. 2 and Lot No. 3 as shown on a plat of subdivision entitled "**Columbia, Village of Wilde Lake, Amended, Section 10 Area 4**" and recorded among said Land Records in **Plat Book 15 Folio 87**, and being more particularly described, as now surveyed, in the Maryland State Plane Datum (NAD 83/2011):

**BEGINNING** for the same at a rebar and cap found at the southwesterly end of the North 88°21'17" East, 35.36 (**North 88°23'34" East, 35.36 feet, as now surveyed**) line of said Lot No. 2; said rebar and cap also lying on the westerly right-of-way line of Twin Rivers Road (variable width right-of-way), as shown in Plat Book 12 Folio 49; thence binding and running with said right of way and the outline of said Lot No. 2

1. **North 88°23'34" East, 35.36** feet to the northeasterly end of the South 43°21'17" West, 100.00 foot common line of said Lot No. 2 and Lot No. 3, ±0.7 feet northwest from an iron pipe found; thence leaving said right-of-way and binding with part of said common line
2. **South 43°23'34" West, 29.41** feet to a point; thence leaving said common line and running in, through, over and across said Lot No. 2 and Lot No. 3 for a new line of division
3. **South 29°52'32" East, 271.20** feet to a point on the South 60°05'43" West, 489.63 foot common line of Lot No. 4 and said Lot No. 2, 78.64 feet southwesterly from a pipe found at the northeasterly end thereof; thence binding with part of said common line
4. **South 60°07'28" West, 306.97** feet to a point; thence leaving said common line and returning in, through, over and across said Lot No. 2 for four (4) new lines of division
5. **North 29°52'32" West, 101.31** feet to a point; thence
6. **North 18°07'46" East, 259.13** feet to a point of curvature; thence
7. **26.28** feet along the arc of a tangential curve deflecting to the **right**, having a radius of **62.00** feet and a chord bearing and distance of **North 30°16'19" East, 26.08** feet to a point of tangency; thence
8. **North 42°24'51" East, 87.56** feet to a point on the South 46°38'43" East, 60.00 foot line of said Lot No. 2, 41.32 feet southeasterly from a rebar and cap found at the northwesterly end thereof; said point also lying on the aforementioned westerly right-of-way line of Twin Rivers Road; thence binding with the outline of Lot No. 2 and said right-of-way line
9. **South 46°36'26" East, 18.68** feet to the point of beginning, containing **70,552 square feet or 1.6196 acres** of land.

**EXHIBIT B**

Council Resolution No. \_\_\_\_\_