Introduced
Public Hearing —
Council Action —
Executive Action —
Effective Date

## **County Council Of Howard County, Maryland**

2012 Legislative Session	Legislative Day No. $ 1 $	1

#### Bill No. 29 -2012

Introduced by: The Chairperson at the request of the County Executive

AN ACT pursuant to Section 612 of the Howard County Charter, approving a second amendment and new equipment schedule to 2009 Energy Performance Contract Master Lease-Purchase Agreement between Howard County, Maryland and Grant Capital Management, Inc., to refinance certain energy saving capital improvements originally financed thereunder.

-	-
Introduced and read first time	_, 2012. Ordered posted and hearing scheduled.
	By order
	By order Stephen M. LeGendre, Administrator
Having been posted and notice of time & place of hearing second time at a public hearing on	ng & title of Bill having been published according to Charter, the Bill was read for, 2012.
	By order Stephen M. LeGendre, Administrator
This Bill was read the third time on, 201	12 and Passed, Passed with amendments, Failed
	By order
	By order Stephen M. LeGendre, Administrator
Sealed with the County Seal and presented to the Coun	ty Executive for approval thisday of, 2012 at a.m./p.m.
	By order Stephen M. LeGendre, Administrator
	Stephen M. LeGendre, Administrator
Approved/Vetoed by the County Executive	, 2012
	Ken Ulman, County Executive

NOTE: [[text in brackets]] indicates deletions from existing law; TEXT IN ALL CAPITALS indicates additions to existing law; Strike-out indicates material deleted by amendment; Underlining indicates material added by amendment

1	WHEREAS, Howard County, Maryland (the "County") previously determined that
2	energy cost savings could be realized in County facilities and the County desired to install,
3	construct, maintain and manage certain energy conservation measures; and
4	
5	WHEREAS, by passage of Council Bill No. 15-2009, the County Council approved an
6	agreement by and between the County and Energy Systems Group ("ESG") whereby ESG
7	designed, constructed and installed equipment from which energy cost savings could be obtained
8	(the "Contract"); and
9	
10	WHEREAS, by passage of Council Bill No. 16-2009, the County Council approved a
11	2009 Energy Performance Contract Master Lease-Purchase Agreement by and between Grant
12	Capital Management, Inc. ("Grant Capital") and the County (the "Master Lease"); and
13	
14	WHEREAS, the purpose of the Master Lease is to finance the purchase of equipment
15	through energy cost savings; and
16	
17	WHEREAS, Grant Capital assigned all of its rights, title and interests under the Master
18	Lease to Capital One Public Funding, LLC ("Capital One"); and
19	
20	WHEREAS, the work performed by ESG under the Contract was divided into phases,
21	and second portion ("Phase II") was fully funded with the adoption of the budget for Fiscal Year
22	2010; and
23	
24	WHEREAS, the County amended the Master Lease by entering into the First
25	Amendment to 2009 Energy Performance Contract Master Lease-Purchase Agreement (the "First
26	Amendment") dated August 19, 2009, to include additional financing for equipment included in
27	Phase II; and
28	
29	WHEREAS, in order to incorporate Phase II into the Master Lease, Equipment Schedule
30	No. 02 was added to the Master Lease; and

1	
2	WHEREAS, the First Amendment and Equipment Schedule No. 02 required the
3	payment by the County of funds from an appropriation in a later fiscal year and therefore
4	required County Council approval as a multi-year agreement pursuant to Section 612 of the
5	Howard County Charter; and
6	
7	WHEREAS, by passage of Council Bill No. 37-2009, the County Council approved the
8	First Amendment and Equipment Schedule No. 02 to the Master Lease; and
9	
10	WHEREAS, the County wishes to refinance the equipment originally financed under the
11	Master Lease, and in order to do so will enter into a Second Amendment to 2009 Energy
12	Performance Contract Master Lease-Purchase Agreement with Grant Capital (the "Second
13	Amendment"), the form of which is attached as Exhibit A; and
14	
15	WHEREAS, under the amended Master Lease, the County will enter into a new
16	Equipment Schedule No. 03, the proceeds of which will be used to exercise a purchase option
17	under Equipment Schedule No. 1 and Equipment Schedule No. 2 (with respect to which, Capital
18	One will provide the County with a pre-payment acknowledgement letter), and as a result of the
19	County will pay a lower interest rate; and
20	
21	WHEREAS, Grant Capital will assign all of its rights, title and interests under
22	Equipment Schedule No. 3 to the Master Lease to First Niagara Leasing, Inc. ("First Niagara").
23	
24	NOW, THEREFORE,
25	
26	Section 1. Be It Enacted by the County Council of Howard County, Maryland that in
27	accordance with Section 612 of the Howard County Charter, it approves the terms of a Second
28	Amendment to 2009 Energy Performance Contract Master Lease-Purchase Agreement between
29	Howard County and Grant Capital, which shall be in substantially the same form as Exhibit A
30	attached to this Act.

- 2 Section 2. And Be It Further Enacted by the County Council of Howard County, Maryland that
- 3 in accordance with Section 612 of the Howard County Charter, it approves the Equipment
- 4 Schedule No. 03, which shall be in substantially the same form as Exhibit B attached to this Act.

5

- 6 Section 3. And Be It Further Enacted by the County Council of Howard County, Maryland that
- 7 the County Executive is hereby authorized to execute and deliver the Second Amendment to 2009
- 8 Energy Performance Contract Master Lease-Purchase Agreement and Equipment Schedule No.
- 9 *3 for such term in the name of and on behalf of the County.*

10

- 11 Section 4. And Be It Further Enacted by the County Council of Howard County, Maryland that
- 12 this Act shall be effective immediately upon its enactment.

# SECOND AMENDMENT TO 2009 ENERGY PERFORMANCE CONTRACT MASTER LEASE-PURCHASE AGREEMENT

This **SECOND AMENDMENT TO 2009 ENERGY PERFORMANCE MASTER LEASE-PURCHASE AGREEMENT** (this "Second Amendment"), dated as of \_\_\_\_\_\_\_\_, 2012, is made and entered into by and between Grant Capital Management, Inc. ("Lessor") and Howard County, Maryland ("Lessee").

WHEREAS, Lessor and Lessee have entered into that certain 2009 Energy Performance Contract Master Lease-Purchase Agreement dated as of April 1, 2009, as amended by the First Amendment to 2009 Energy Performance Contract Master Lease-Purchase Agreement dated as of August 19, 2009 (collectively, the "Master Lease"); and

**WHEREAS**, Lessor and Lessee have previously entered into Equipment Schedule No. 01, dated as of April 13, 2009 ("Schedule No. 01") and Equipment Schedule No. 02, dated as of August 19, 2009 ("Schedule No. 02"), under the Master Lease (each of Schedule No. 01 and Schedule No. 02, together with the Master Lease, collectively, the "Leases") in order to lease and acquire certain energy performance equipment (the "EPC Equipment"); and

**WHEREAS,** Lessor has previously assigned to Capital One Public Funding, LLC ("Assignee") all of its right, title and interest in, to and under the Leases; and

WHEREAS, Lessee wishes to refinance the EPC Equipment financed under the Leases; and;

**WHEREAS,** Lessee will use the proceeds from a new Equipment Schedule No. 03 (that together with the Master Lease is the "Refunding Lease") to be entered into with Lessor, to exercise its purchase option under the Leases and pay Assignee the Concluding Payments under the Leases (the "Refunding Transaction"); and

**WHEREAS**, consummation of the Refunding Transaction will result in substantial interest rate saving to Lessee in leasing and acquiring the EPC Equipment; and

**WHEREAS**, the parties hereto desire to amend the Master Lease in order to allow for the Refunding Transaction.

**NOW THEREFORE,** for and in consideration of the premises and the covenants contained herein, the parties hereto agree as follows:

- 1. The Master Lease is hereby amended by deleting "September 30, 2010" from the first sentence of Section 2(b) and inserting in lieu thereof "October 15, 2012".
- 2. The Master Lease, as amended by this Second Amendment, remains in full force and effect.

IN WITNESS WHEREOF	, the parties	hereto	have	caused	this	Second	Amendment	to	be
executed as of the day and year first a	bove written.								

# GRANT CAPITAL MANAGEMENT, INC.

By:	
Name:	
Title:	

[SIGNATURES CONTINUE ON FOLLOWING PAGE]

WITNESS:	HOWARD COUNTY, MARYLAND			
Lonnie R. Robbins	By: Ken Ulman			
Chief Administrative Officer	County Executive			
APPROVED for Form and Legal Sufficiency this day of, 2012:	APPROVED for Sufficiency of Funds this day of, 2012:			
Margaret Ann Nolan	Stanley J. Milesky			
County Solicitor	Director of Finance			

#### EQUIPMENT SCHEDULE NO. 03 TO 2009 ENERGY PERFORMANCE CONTRACT MASTER LEASE-PURCHASE AGREEMENT

THIS EQUIPMENT SCHEDULE NO. 03, dated as of \_\_\_\_\_\_\_, 2012, (the "Equipment Schedule"), is executed by and between GRANT CAPITAL MANAGEMENT, INC. ("Lessor"), and HOWARD COUNTY, MARYLAND ("Lessee"),

#### WITNESSETH:

WHEREAS, Lessor and Lessee have previously entered into that certain 2009 Energy Performance Contract Master Lease-Purchase Agreement dated as of April 1, 2009, as amended by the First Amendment to 2009 Energy Performance Contract Master Lease-Purchase Agreement dated as of August 19, 2009 (collectively, the "Master Lease") (unless otherwise defined herein all terms having a defined meaning in the Master Lease shall have the same meaning when used herein), which Master Lease provides for the execution and delivery of one or more Equipment Schedules for the purpose of identifying the Equipment to be leased and purchased pursuant to the Master Lease and specifying certain terms and conditions applicable to the lease and purchase of such Equipment;

WHEREAS, Lessor and Lessee have previously entered into Equipment Schedule No. 01 to the Master Lease, dated as of April 13, 2009 ("Schedule No. 01") and Equipment Schedule No. 02 to the Master Lease, dated as of August 19, 2009 ("Schedule No. 02," and together with Schedule No. 02 and Master Lease, collectively, the "Leases") under which Lessee leased certain Equipment with an option to purchase (the "EPC Equipment");

WHEREAS, Grant previously assigned the Leases to Capital One Public Funding, LLC ("Capital One");

WHEREAS, Lessee had the option to purchase the EPC Equipment leased under the Leases by making Concluding Payments, will make such Concluding Payments to Capital One and Capital One will provide Lessee with a Concluding Payment acknowledgement letter dated \_\_\_\_\_\_\_\_, 2012;

WHEREAS, in order to provide Lessee with funds necessary to make the Concluding Payments, Lessor and Lessee desire to enter into a new Equipment Schedule under the Master Lease with respect to the EPC Equipment ("Schedule No. 3," together with the Master Lease being, the "Refunding Lease") the Payment Schedule for which is attached hereto as Exhibit B;

WHEREAS, each of Lessor and Lessee desires to enter into the Refunding Lease on the terms and conditions of the Master Lease and as herein provided; and

NOW, THEREFORE, in consideration of the premises (and such recitals constituting a substantive portion of this Schedule No. 3), Lessor and Lessee hereby agree as follows:

- 1. EQUIPMENT. The EPC Equipment (described in Exhibit A to Equipment Schedule No. 1 and Exhibit A to Equipment Schedule No. 2) shall be subject to the terms and conditions of the Refunding Lease, and are incorporated herein by reference.
- 2. LOCATION OF EQUIPMENT. The EPC Equipment shall be kept at the Equipment Location (herein so called) set forth in Exhibit A to Equipment Schedule No. 1 and Exhibit A to Equipment Schedule No. 2 of the Leases and such terms shall be incorporated by reference in this Refunding Lease.

3. LEASE TERM. The Lease Term (herein so called) with respect to the EPC Equipment shall commence on the date of hereof and shall continue for a term ending on October 13, 2023.

#### 4. LEASE PAYMENTS.

- (a) Lessee hereby agrees to make the Lease Payments (herein so called) to Lessor in such amounts and at such times as set forth on Exhibit B.
- (b) Upon the exercise by Lessee of any option granted under the Master Lease to terminate this Refunding Lease prior to the expiration of the term thereof and hereof, Lessee agrees to pay to Lessor the Concluding Payment as shown on Exhibit B for the lease and purchase of the EPC Equipment.
- (c) The principal components of the Lease Payments bear interest at the total interest cost of 2.08% per annum, but in no event shall such interest exceed 3.25%.
- 5. REPRESENTATIONS AND WARRANTIES. By execution and delivery of this Refunding Lease, Lessee confirms that all representations and warranties contained in the Master Lease are true and correct as of the date hereof. Further, Lessee represents and warrants as of the date hereof that: (i) Lessee reasonably has sufficient appropriations or other funds legally available to pay all Lease Payments and other amounts due hereunder for the fiscal period ending on June 30, 2013; and, (ii) the use of the EPC Equipment by Lessee is essential to the Lessee's proper, efficient, and economic operation and will be used for the purposes set forth on Exhibits C and D of Schedules No. 01 and No. 02.
- 6. LIMITATIONS ON WARRANTIES. Lessee represents, warrants, acknowledges, and agrees that the Equipment is of a size, design, and capability selected by Lessee; that Lessee is satisfied that the Equipment is suitable for its purpose; that Lessor is neither a manufacturer nor a vendor of the Equipment; and that LESSOR HAS NOT MADE, AND DOES NOT HEREBY MAKE, ANY REPRESENTATION, WARRANTY, OR COVENANT, EXPRESS OR IMPLIED, WITH RESPECT TO THE MERCHANTABILITY, CONDITION, QUALITY, DURABILITY, DESIGN, OPERATION, FITNESS FOR USE, OR SUITABILITY OF THE EQUIPMENT IN ANY RESPECT WHATSOEVER OR IN CONNECTION WITH OR FOR THE PURPOSES AND USES OF LESSEE, OR ANY OTHER REPRESENTATION, WARRANTY, OR COVENANT OF ANY KIND OR CHARACTER, EXPRESS OR IMPLIED, WITH RESPECT THERETO, AND LESSOR SHALL NOT BE OBLIGATED OR LIABLE FOR ACTUAL, INCIDENTAL, CONSEQUENTIAL, OR OTHER DAMAGES OF OR TO LESSEE OR ANY OTHER PERSON OR ENTITY ARISING OUT OF OR IN CONNECTION WITH THE USE OR PERFORMANCE OF THE EQUIPMENT AND THE MAINTENANCE THEREOF.
- 7. EQUIPMENT COST. The cost of the EPC Equipment financed hereunder (the Equipment Cost, herein so called) is \$4,822,024.77.

IN WITNESS WHEREOF, Lessee and Lessor have executed this Equipment Schedule as of the date and year first above written.

	GRANT CAPITAL MANAGEMENT, INC.
ATTEST:	LESSOR:
	By:Name:
	Title:
WITNESS:	HOWARD COUNTY, MARYLAND
Lonnie R. Robbins	By:Ken Ulman
Chief Administrative Officer	County Executive
APPROVED for Form and Legal Sufficiency this day of, 2012:	APPROVED for Sufficiency of Funds this day of, 2012:
Margaret Ann Nolan County Solicitor	Stanley J. Milesky Director of Finance

# EXHIBIT A TO EQUIPMENT SCHEDULE NO. 03 TO 2009 ENERGY PERFORMANCE CONTRACT MASTER LEASE-PURCHASE AGREEMENT

### DESCRIPTION OF EQUIPMENT

[As set forth on Exhibit A to Equipment Schedule No. 01 and Exhibit A to Equipment Schedule No. 2, which are incorporated by reference herein]

#### **EXHIBIT B TO EQUIPMENT SCHEDULE NO. 01 TO** 2009 ENERGY PERFORMANCE CONTRACT MASTER LEASE-PURCHASE AGREEMENT

#### PAYMENT SCHEDULE

Interest Rate: 2.08%

Payment	Payment		Interest	Principal	Principal	Prepayment	Concluding
No.	Date	Lease Payment	Component	Component	Balance	Price	Payment
1	4/13/2013	57,000.00	50,149.06	6,850.94	4,815,173.78	102.00%	4,911,477.26
2	10/13/2013	57,000.00	50,077.81	6,922.19	4,808,251.59	102.00%	4,904,416.62
3	4/13/2014	57,000.00	50,005.82	6,994.18	4,801,257.41	102.00%	4,897,282.56
4	10/13/2014	69,520.67	49,933.08	19,587.59	4,781,669.82	102.00%	4,877,303.22
5	4/13/2015	252,238.51	49,729.37	202,509.14	4,579,160.68	102.00%	4,670,743.89
6	10/13/2015	264,392.81	47,623.27	216,769.54	4,362,391.14	102.00%	4,449,638.96
7	4/13/2016	272,324.67	45,368.87	226,955.80	4,135,435.34	102.00%	4,218,144.05
8	10/13/2016	272,324.67	43,008.53	229,316.14	3,906,119.20	102.00%	3,984,241.58
9	4/13/2017	280,494.47	40,623.64	239,870.83	3,666,248.37	102.00%	3,739,573.34
10	10/13/2017	280,494.47	38,128.98	242,365.49	3,423,882.88	102.00%	3,492,360.54
11	4/13/2018	288,909.55	35,608.38	253,301.17	3,170,581.71	102.00%	3,233,993.34
12	10/13/2018	288,909.55	32,974.05	255,935.50	2,914,646.21	102.00%	2,972,939.13
13	4/13/2019	297,577.26	30,312.32	267,264.94	2,647,381.27	102.00%	2,700,328.90
14	10/13/2019	297,577.26	27,532.77	270,044.49	2,377,336.78	102.00%	2,424,883.52
15	4/13/2020	306,504.39	24,724.30	281,780.09	2,095,556.69	102.00%	2,137,467.82
16	10/13/2020	306,504.39	21,793.79	284,710.60	1,810,846.09	102.00%	1,847,063.01
17	4/13/2021	316,419.72	18,832.80	297,586.92	1,513,259.17	102.00%	1,543,524.35
18	10/13/2021	316,419.72	15,737.90	300,681.82	1,212,577.35	102.00%	1,236,828.90
19	4/13/2022	325,170.06	12,610.80	312,559.26	900,018.09	102.00%	918,018.45
20	10/13/2022	325,170.06	9,360.19	315,809.87	584,208.22	102.00%	595,892.38
21	4/13/2023	301,055.32	6,075.77	294,979.55	289,228.67	102.00%	295,013.24
22	10/13/2023	292,236.62	3,007.95	289,228.67	-		-
TOTALS		\$ 5.525.244.17	\$ 703.219.45	\$ 4.822.024.72			

TOTALS

ATTEST:	HOWARD COUNTY, MARYLAND			
	By:	(SEAL)		
Lonnie R. Robbins	Ken Ulman			
Chief Administrative Officer	County Executive			
APPROVED FOR SUFFICIENCY OF FUNDS:	<b>APPROVED</b> as to F	orm and Legal Sufficiency		
	this day of	, 2012:		
Stanley J. Milesky, Director	Margaret Ann Nolan			
Department of Finance	County Solicitor			