SANTIAGO CARRERA

OBJECTIVE

Constantly seeking opportunities to engage with and share my knowledge to empower my community both personally and professionally.

EXPERIENCE

<u>THE SANTIAGO CARRERA REALTOR GROUP</u> | EXIT RESULTS REALTY | ELKRIDGE, MD — CEO

2013- PRESENT

Managing a team of 10 Real Estate Professionals. Guiding and Advising clients through all aspects of the Real Estate Process, to include buying, selling, leasing and investing

EXIT RESULTS REALTY | ELKRIDGE, MD – Realtor

2009- PRESENT

<u>FIRST RESIDENTIAL MORTGAGE</u> | SILVER SPRING, MD – Residential Loan Officer

2008-12/2009

EMBASSY MORTGAGE | SILVER SPRING, MD -

Residential Loan Officer 2007-2008

ATLANTIC REALTY | COLUMBIA, MD -

Real Estate Assistant 2005-2007

EDUCATION

CLASS OF 2009- Coldwell Banker Real Estate – Columbia, MD CLASS OF 2000- Business Admin. from ESPE (ARMY

UNIVERSITY) Ecuador

CLASS OF 1994- Velasco Ibarra High School Ecuador.

ACCOMPLISHMENTS

Board of Directors- Howard County Region of the Maryland Hispanic Chambers of Commerce \$152M Gross Commission Sold Since 2009 750+ families helped 2009-2016 Top 3 Producer- Exit **Results Realty** 2017-2022 Top 1 Producer-Exit Mid Atlantic 2017-2022 Sapphire, Ruby, and Diamond Circle Award - Exit Mid Atlantic 2012-2022 Bronze, Silver, Gold, and Platinum Designation-Exit Corporate/North America 2018-2022 Top 100 Agent for Exit Realty in all of North America 2021 Exit Realty Realtor of the Year- Mid Atlantic Region

LANGUAGES SPANISH & ENGLISH