

Amendment 1 to Council Bill No. 7-2023

BY: The Chairperson at the request
of the County Executive

Legislative Day 3
Date: March 6, 2023

Amendment No. 1

(This amendment corrects the expiration date of the quote to be March 31, 2023.)

- 1 In the quote attached as Exhibit B, on the first page, in the top right corner, after “Expiration Date:”,
- 2 strike “2/11/2023” and substitute “3/31/2023”.

I certify this is a true copy of

Am 1 to CB7-2023

passed on March 6, 2023

Michelle Oberdorf

Council Administrator



Customer Name: HOWARD COUNTY
MARYLAND

Quote No: 22918834

Quote Name:

Quotation Date: 01/12/2023

Sales Support Contact: Kristen Zawislak

Sales Support Phone: 610-495-1294

Sales Support Email: KZawislak@EPLUS.com

Account Executive: Jennifer Eslin

Account Executive Phone: 240-512-2005

Account Executive Email: jeslin@eplus.com

Customer PO No:

Order No:

Expiration Date: ~~02/14/2023~~ 03/31/2023

External Notes:

Pricing is per Contract No. 060B2490022. Terms and conditions are per Agreement No. PA-003-2022.
Installment Payments are as follows:

Payment 1 - \$313,299 due net thirty (30) of Purchaser Order date

Payment 2 - \$313,299 due one (1) year from Payment 1

Payment 3 - \$313,299 due one (1) year from Payment 2

The language below needs to be added to the quote and incorporated into the customer PO:

“The Terms and Conditions of ePlus Technology, Inc. Quote No. 22918834 are hereby accepted and incorporated into this purchase order, and made a part hereof.”

ePlus Technology inc, 13595 Dulles Technology Drive, Herndon, VA, 20171

Line No.	Part Number	MFG	Description/Line Notes	QTY	Unit Price	Ext. Price
001	CS.FALCOMPONBC.SOLN.36M	CROWDSTRIKE	FALCON COMPLETE: COMPLIMENTARY CID 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	1	0.00	0.00
002	RR.HOS.ENT.ESTL.36M	CROWDSTRIKE	ESSENTIAL SUPPORT 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	1	53,424.05	53,424.05
003	CS.FCSD.GOV.SOLN.T7.36M	CROWDSTRIKE	FALCON COMPLETE WITH THREAT GRAPH STANDARD ON GOV CLOUD 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	127.70	459,720.00
004	CS.INSIGHTB.SOLN.T9.36M	CROWDSTRIKE	INSIGHT 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	0.00	0.00
005	CS.PREVENTB.SOLN.T9.36M	CROWDSTRIKE	PREVENT 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	0.00	0.00

006	CS.DISCB.SOLN.T9.36M	CROWDSTRIKE	DISCOVER 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	0.00	0.00
007	CS.FALCOMPSGOV.SVC.36M	CROWDSTRIKE	FALCON COMPLETE SUBSCRIPTION ON GOV CLOUD 36 MONTH S Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	0.00	0.00
008	CS.OWB.SVC.T9.36M	CROWDSTRIKE	OVERWATCH 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	0.00	0.00
009	CS.FALCONX.SOLN.T9.36M	CROWDSTRIKE	FALCON X 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	13.36	48,096.00
010	CS.TG.STD.GOV.36M	CROWDSTRIKE	THREAT GRAPH STANDARD ON GOVCLOUD 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	3600	0.00	0.00
011	CS.SPOTLT.SOLN.T9.36M	CROWDSTRIKE	FALCON SPOTLIGHT 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	4100	8.01	32,841.00
012	CS.FCSD.HPS.GOV.SOLN.T2.36M	CROWDSTRIKE	FALCON COMPLETE WITH SERVER THREAT GRAPH STANDARD ON GOV CLOUD 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	242.85	121,425.00
013	CS.INSIGHTB.SOLN.T9.36M	CROWDSTRIKE	INSIGHT 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	0.00	0.00
014	CS.PREVENTB.SOLN.T9.36M	CROWDSTRIKE	PREVENT 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	0.00	0.00
015	CS.DISCB.SOLN.T9.36M	CROWDSTRIKE	DISCOVER 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	0.00	0.00
016	CS.FALCOMPSGOV.SVC.36M	CROWDSTRIKE	FALCON COMPLETE SUBSCRIPTION ON GOV CLOUD 36 MONTH S	500	0.00	0.00

			Line Note: Start Date: 02/14/2023 End Date: 02/13/2026			
017	CS.OWB.SVC.T9.36M	CROWDSTRIKE	OVERWATCH 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	0.00	0.00
018	CS.FALCONX.SOLN.T9.36M	CROWDSTRIKE	FALCON X 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	13.36	6,680.00
019	CS.TG.STD.HPSGOV.36M	CROWDSTRIKE	SERVER THREAT GRAPH STANDARD ON GOVCLOUD 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	500	0.00	0.00
020	CS.ITPCU.GOV.SOLN.36M	CROWDSTRIKE	IDENTITY THREAT PROTECTION COMPLETE UPGRADE ON GOV CLOUD (ACCOUNTS) 36 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2026	2305	54.59	125,829.95
021	RR.PSO.ENT.PASS.12M	CROWDSTRIKE	UNIVERSITY LMS SUBSCRIPTION NEW CUSTOMER ACCESS PA SS 12 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2024	10	0.00	0.00
022	NR.PSO.ENT.CRE.12M	CROWDSTRIKE	CROWDSTRIKE UNIVERSITY TRAINING CREDIT 12 MONTHS Line Note: Start Date: 02/14/2023 End Date: 02/13/2024	60	510.45	30,627.00
023	RR.PSO.ENT.PASS.12M	CROWDSTRIKE	UNIVERSITY LMS SUBSCRIPTION NEW CUSTOMER ACCESS PA SS 12 MONTHS Line Note: Start Date: 02/14/2024 End Date: 02/13/2025	10	0.00	0.00
024	NR.PSO.ENT.CRE.12M	CROWDSTRIKE	CROWDSTRIKE UNIVERSITY TRAINING CREDIT 12 MONTHS Line Note: Start Date: 02/14/2024 End Date: 02/13/2025	60	510.45	30,627.00
025	RR.PSO.ENT.PASS.12M	CROWDSTRIKE	UNIVERSITY LMS SUBSCRIPTION NEW CUSTOMER ACCESS PA SS 12 MONTHS Line Note: Start Date: 02/14/2025 End Date: 02/13/2026	10	0.00	0.00
026	NR.PSO.ENT.CRE.12M	CROWDSTRIKE	CROWDSTRIKE UNIVERSITY TRAINING CREDIT 12 MONTHS	60	510.45	30,627.00

Line Note:
 Start Date: 02/14/2025
 End Date: 02/13/2026

Totals		939,897.00
		Sub Total (USD): 939,897.00
		Est. Tax (USD): TBD if Applicable
		Shp&Hnd (USD): 0.00
		Total (USD): 939,897.00

ePlus offers flexible and easy leasing options for your IT equipment. Use leasing to increase your IT acquisition capability, overcome limited budgets, and manage the lifecycle of your assets. Contact an ePlus Leasing Coordinator at 1-703-984-8021 or leasing@eplus.com to receive a lease quote today.

<p>Customer Acceptance</p> <p>Signature: _____</p> <p>Name: _____</p> <p>Title: _____</p> <p>Date: _____</p> <p>Customer PO #: _____</p>	<p>Bill To</p> <p>HOWARD COUNTY MARYLAND</p> <p>8930 STANFORD BLVD</p> <p>COLUMBIA MD 21045</p> <p>UNITED STATES</p>	<p>Ship To</p> <p>HOWARD COUNTY MARYLAND</p> <p>UNITED STATES</p>
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