



*Internal Memorandum*

Date: 09/09/2024

To: Brandee Ganz, Chief Administrative  
Officer Department of County  
Administration

From: Timothy Mayotte  
Chief Information Officer

Initial  
TM

Subject: Written Testimony for Legislation  
New Multi-Year Agreement with Hurricane Electric

The County is seeking a multi-year agreement with Hurricane Electric for high-bandwidth internet services to support Howard County Government, Howard County Public School System, the County’s Public Safety System, and complimentary wi-fi service provided to the County’s residents at various locations. There are 62k+ students and staff at the schools that depend on this dedicated internet service for their daily operations and learning. Public Safety also uses this service for the body worn camera system along with other internet access needs. The residents of Howard County use various free wi-fi locations for their internet needs including our underserved areas around the county. This multi-year agreement ensures no interruption in service while providing a cost savings to the County.

The below chart shows the estimated cost savings.

Project	Fiscal Year	Cost w/ multi-yr agmt.	Cost w/out multi-yr agmt.	Savings
1-Year 1	2025	132,000.00	163,200.00	31,200.00
2-Year 2	2026	132,000.00	163,200.00	31,200.00
3-Year 3	2027	132,000.00	163,200.00	31,200.00
<b>Totals:</b>		<b>396,000.00</b>	<b>489,600.00</b>	<b>93,600.00</b>