



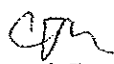
Howard County

Internal Memorandum

Subject: Written Testimony for Legislation
New Multi-Year Requirements Contract for
Oblique Digital Orthophotography

Date: July 21, 2014

To: Lonnie R. Robbins, Chief Administrative Officer
Department of County Administration

From: Chris Merdon, Director 
Department of Technology and Communications Services

The County's existing 6-year contract with Pictometry International expires in 2014. The replacement contract will be a new 6-year contract based on the company's GSA Schedule 70. The contract permits unlimited County use of the orthophotos with new photos acquired every other year. Photos acquired in previous years may continue to be used for analysis and comparison.

Numerous County departments use oblique digital orthophotography for a variety of applications, permits, zoning, police investigations, emergency management, etc. Digital orthophotos are made available to any County employee through an internal web service. They are also integrated with the County's 911 system, allowing calltakers to visualize the location where an incident is occurring to better route emergency services.

Fiscal Impact

The contract is divided into three projects. Each project consists of an aerial acquisition year and subsequent use year. The cost of each project is spread across its two year span. Entering into a 6 year agreement as opposed to contracting individually for each two year project results in an overall 10% cost savings.

Project	Fiscal Year	Cost
1 - Year 1	2015	\$70,186.25
1 - Year 2	2016	\$69,891.25
2 - Year 1	2017	\$74,297.50
2 - Year 2	2018	\$74,002.50
3 - Year 1	2019	\$78,408.75
3 - Year 2	2020	\$78,113.75

Overall contract cost: \$444,900.00 over six years.

cc: Darla Herbold, Chief of Purchasing
Jennifer Sager, Legislative Coordinator