

# Ashlyn Hood

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## Personal Statement

I am an eternal optimist; I always see the glass half full and believe there is always a way to solve a problem. I am dedicated to my clients and their needs and wants. I have 10yrs experience in the financial service industry. I love working with individuals and businesses to help accumulate and maintain their wealth. I truly believe the main judge of character is your integrity. I am seeking a position which will help me highlight my skills and be an asset to my employer.

## Work Experience

Financial Consultant (Nov-2006 to Present)  
Susquehanna Wealth Strategies, Reisterstown MD 21136

- Network to meet prospective clients
- Evaluate accounts and summarize needs
- Prepare financial plans, service and retain clients

Financial Specialist (Aug-2000 to Nov-2006)  
First Union/Wachovia Bank, Crofton MD

- Prospecting for clients
- Profile and discover clients needs
- Prepare proposals, service and retain clients

## Education

Bachelor of Education

## Skills

I am an experience Financial Consultant been in this field for 10yrs. I have a series 6,63,66,7 and Life and Health. I have the skills to help my clients with any retirement issues they might face. I enjoy teaching young adults about financial literacy which is offer by my employer as part of our commitment to service in the community