## SETTLEMENT DOWNPAYMENT LOAN PROGRAM

## PROPOSED REVISIONS - September 2009

Category	Current Provision	Proposed Revision	Comment
Income Limits	<ul> <li>That income which can afford the maximum purchase price based on prevailing rates, not to exceed 110% of the BMSA median.</li> <li>CDA income limit if CDA primary loan</li> <li>110% of BMSA median if in revitalization area</li> </ul>	Four tiers:  A. HomeStarter: 80% of BMSA median (HOME funded)  B. Homesteader: 80% of HC median  C. DreamMaker: 100% of HC median  D. Revitalization or Workforce: 110% of HC median	Expands eligible population; provides choice of product
Maximum Purchase Price	<ul> <li>\$179,800 for individual</li> <li>\$212,200 for family</li> <li>CDA purchase price limit if CDA primary loans</li> </ul>	CDA purchase price limit for Howard County (currently \$429,000)	Expands eligible properties to meet current market conditions
Maximum Loan Amount	-\$6,000 or \$15,000 (if made in conjunction with another County or Commission program)	- \$40,000 for HomeStarter - \$25,000 for HomeSteader or Revitalization - \$15,000 for DreamMaker - \$4,300 for Workforce	Provide greater assistance to most needy
Loan Term	At least 15 years	<ul> <li>Same as primary loan, which must be at least 20 years, except Revitalization loan may be 15 years</li> <li>10 years for Workforce loan</li> </ul>	Avoid balloons; ensure affordable payments
Repayment Terms	Monthly payments of principal and interest	<ul> <li>Deferred until resale, refinance, or default</li> <li>Workforce loan principal reduces 10% per year and is forgiven in 10 years</li> </ul>	Provide greater affordability; makes program more marketable and easier to administer
Required Assets	At least one monthly payment on primary	At least two monthly payments on primary	Ensure borrowers are able

	loan plus \$1,000	loan plus \$1,000	to repay primary loan
Definition of homeownership revitalization area	A residential area in which exists:  - A decline in resale values  - An increase in % of single-family dwellings converted to rental  - A decline in property condition and maintenance	A residential area with a high rate of foreclosure activity as determined by the Maryland DHCD for the NCI program.	Current definition is vague and subjective; provides a clear and objective measure
Use and terms of homeownership revitalization loan	<ul> <li>may be used to purchase any home in revitalization area</li> <li>need not be first-time homebuyer</li> <li>borrower may have income up to 110% of HC median</li> </ul>	<ul> <li>must be used to purchase a property in foreclosure proceedings in revitalization area</li> <li>need not be first-time homebuyer</li> <li>borrower may have income up to 110% of HC median</li> <li>may have term as short as 15 years</li> </ul>	Ensure funds are used for direct revitalization; provide greater incentive to use program
New Product: Workforce Initiative Loan	None	<ul> <li>May be used to pay up to ½ of transfer and recordation taxes</li> <li>Must work in Howard County</li> <li>0% interest, deferred payments, 10-year principal burn-off</li> </ul>	Assists "workforce" homebuyers with incomes up to 110% with settlement costs

Draft Tom Carbo Page 2 9/17/2009