



Charles A. Phillips, Jr., RPLS

Senior Vice President

Site Facilities Discipline Manager

Experience:

Mr. Phillips has more than 38 years of professional experience in the consulting engineering business. He currently serves as the Discipline Manager of KCI's Site & Facilities Division which employs more than 170 people in fifteen offices across 10 states. The Site & Facilities Discipline serves both public and private sector clients on a variety of project types including municipal and institutional facilities, military and federal installations, airports and related structures, commercial buildings, residential land development, and land and hydrographic surveying.

After joining KCI in 1985 and spending his first six years in a regional branch office, Mr. Phillips was promoted to Vice President and assumed leadership posts of the Corporate Surveys Division in 1991, the Laurel and Frederick, Maryland branch offices in 1992, and the corporate Site Engineering Division in 1994. In 1997, he was appointed to Group Manager of Site Engineering and Surveys and was soon after promoted to Senior Vice President. In 2002, he was named Site/Buildings/Telecommunications Manager for the Mid-Atlantic Region. In January of 2005 KCI's Mechanical/Electrical practice joined the Site Group as the company strived to align service offerings with the appropriate market managers. Under Mr. Phillips' direction that practice expanded and mechanical and electrical staff were added to branch offices in Harrisburg and Pittsburgh, Pennsylvania as well as Sterling, Virginia. In 2008, Mr. Phillips successfully launched a new brand, KCI Protection Technologies to diversify the service offerings of the Site Group. With the stated goal to reach a new untapped client base in the security, fire protection, life safety and risk management arenas, KCI Protection Technologies pushed the geographic reach of KCI from the east to the west coast. As part of a corporate restructuring in 2009, Mr. Phillips was named Discipline Manger of the Site & Facilities Discipline. Within that discipline he assumed the leadership of

all personnel within the Land Development, Mechanical/Electrical, Municipal, Security/Fire Protection and Survey practices throughout the geographic reach of the company.

In addition to his years of business management, business development and project management experience he has significant experience in site/civil engineering and is a recognized expert in land development, land use and zoning issues in the Mid-Atlantic region. He has provided expert witness testimony on hundreds of projects in regards to land use during his tenure with KCI. The land development practice within his group in the State of Maryland has been very active providing analysis of properties subject to Maryland's storm-water and impervious surface tax that places a fee on all property owners for the amount impervious surfaces located on their properties. He has also spoken at conferences across the country on various topics including risk management, integration of computer technology, employee training and education, employee stock ownership programs and marketing and business development.

Mr. Phillips is a licensed Surveyor and an active member of the Maryland Society of Surveyors (MSS), the Society of Military Engineers (SAME), The National Association of Industrial Office Parks (NAIOP), The American Council of Engineering Companies (ACEC), The Homebuilders Association of Maryland (HBAM), GovConnects Advisory Council and the Maryland Terrapin Club. In addition to serving on the Board of Trustees of KCI Technologies, Inc. he also serves on the board of several non-profit organizations including the Board of Directors for the National Aquarium in Baltimore, The Board of Directors of the Howard County Chamber of Commerce and is the Secretary of the Board of Directors for Project PLASE, Inc. an advocacy group that serves Baltimore, Maryland's homeless population. Mr. Phillips is currently serving as the Legislative Chair for the American Council of Engineering Companies, ACEC MD and has experience in providing testimony on business friendly legislation in both the Maryland House and Senate. He has been a resident of Howard County, MD for more than 25 years and currently resides in Woodbine MD, with Kimberly his wife of 32 years. KCI Technologies, Inc. maintains two Howard County offices in Ellicott City and Fulton, MD.