



Ed Wilson

*Vice President of Association Sales
Retail Energy, Constellation*

Ed Wilson is currently Vice President of Association Sales for Constellation, overseeing the company's Associations channel nationwide.

Ed graduated with distinction from the U. S. Naval Academy in 1984. After nuclear power training, he reported to the U.S.S. Florida (SSBN-728 Blue) where he served as Electrical and Auxiliary Equipment Officer and completed the qualifications to earn his golf dolphins as a qualified submariner. Prior to leaving U.S.S. Florida, he successfully qualified as a Nuclear Engineer, as administered by the Department of Energy, Division of Naval Reactors.

After a tour of duty at Ft. Meade, Ed left the Navy and joined Baltimore Gas & Electric in 1990 as a Compliance Engineer at the Calvert Cliffs Nuclear Power Plant in Lusby, MD. In this position he provided interface between the plant and the Nuclear Regulatory Commission, coordinating inspections and reports on such matters as plant electrical system reliability and plant operations and maintenance. He also served on project management teams during planned refueling outages.

In 1993, Ed transferred to the BGE Marketing and Sales Department as a Program Administrator with responsibility for energy conservation, demand response, and power quality programs for commercial and industrial customers. From there he shifted into a Senior Engineer position designing, selling, and implementing power quality and power factor correction projects that generated favorable paybacks for his customers. Notable projects included the Seagirt Marine Terminal in Baltimore and roller coaster projects at Six Flags in Maryland and the Sahara Hotel in Las Vegas. During this time he received Honorable Mention as the 1996 Utility Energy Manager of the Year for the Washington Chapter of the Association of Professional Energy Managers. In 1997, he received his MBA with a concentration in Finance from Loyola College in Maryland.

Ed continued to develop energy projects for commercial and industrial customers including efficient lighting, power factor correction, heat recovery, and cogeneration until electric choice was implemented in Maryland in 2002. With the advent of competitive markets, he structured

energy supply deals for customers in Maryland, Pennsylvania, and the District of Columbia, eventually moving into a leadership role. Both as a Business Development Manager and Sales Director he has helped customers implement comprehensive energy strategies covering supply side as well as demand side and conservation measures. In his current role, he is responsible for the management of endorsed relationships with trade and municipal associations in 12 states and the District of Columbia, promoting Constellation's ability to provide energy supply, demand response, efficiency, and distributed energy solutions.

Ed has lived in Ellicott City since 1993 and is a 2007 graduate of Leadership Howard County. He has served on the Board of The Arc of Howard County since 2008, a Maryland non-profit dedicated to serving the needs of individuals with intellectual and developmental disabilities and currently serves as Board President. He is also married and the father of four daughters.