

## **Barry C. Curtis Bio**

President/Owner, Best Fence, LLC

President/Owner, Cooke Bros Funeral Chapel, Inc

Mr. Curtis is the President and owner of Best Fence, LLC a commercial fence company located in Glen Burnie, MD. Mr. Curtis acquired Best Fence and became President in January 2009. Mr. Curtis is also President and owner of Cooke Bros Funeral Chapel, Inc in Newport News, VA. He acquired and became President of Cooke Bros in February of 2003.

Prior to owning Cooke Bros and Best Fence, Mr. Curtis was a Managing Director in the Real Estate Investment Banking Group of Stifel Nicolaus, Inc. (NYSE: SF) – formerly Legg Mason. Mr. Curtis joined Legg Mason on February 14, 2004 as a Managing Director in the Real Estate Investment Banking Group.

In his capacity as Managing Director, Mr. Curtis was responsible for advising public and privately-owned real estate companies on a wide range of financing alternatives covering equity, equity-linked, debt and M&A products.

Prior to joining Legg Mason/Stifel, Mr. Curtis was a Director in the Large Cap Investment Banking Group (LCIB) at Deutsche Bank Securities where he played an integral role in the development of the Firm's investment banking coverage of large cap / "Fortune 200" companies covering a variety of industry groups including telecommunications, technology, health care, consumer products and global conglomerates.

Prior to joining LCIB in June 2000, Mr. Curtis was a Director in the Real Estate Investment Banking Group at Deutsche Bank Alex. Brown where he was responsible for the origination and execution of investment banking services for public and private companies in the real estate industry. He joined the Real Estate Investment Banking Group in June 1997.

From 1994 to 1997, Mr. Curtis was a Vice President and Senior Research Analyst in the Real Estate Research Group of Alex. Brown & Sons, where he was responsible for research coverage of publicly-owned real estate securities. From 1990 thru 1993, Mr. Curtis worked for the Prudential Realty Group where he spent three years in the Real Estate Equity Portfolio Management Group.

Mr. Curtis is a Certified Public Accountant, earned his B.B.A. from Howard University and his M.B.A. from the Wharton School of the University of Pennsylvania.

Mr. Curtis serves as a Director with the Howard County Economic Development Authority, a Director on the Board of Enterprise Community Investment, a Director on the Board of the Park School of Baltimore where he has served as Treasurer and Chairman of the Finance Committee. Mr. Curtis has been a resident of Howard County, MD for 15 years.