

Corporate Background

Tenable - Director of Real Estate & Infrastructure/FSO - manage Tenable real estate, facilities, corporate security and office services. Integrating real estate infrastructures with business development, finance and Information Technology business strategies. Expanding real estate portfolio and Facilities Management internationally. Provide strategic direction and oversight related to facility infrastructure services supporting business operations. Facilitate technical direction and leadership for the business process of facilities development and technology integration including scope definition, building teams and coordinating financial objectives to achieve real estate and strategic goals.

SAIC - AVP/Infrastructure Manager - aligned operations with business and real estate strategy. Pursued regional strategies that created a competitive advantage while developing proactive and interactive working relationships with divisions, business units and corporate operations. Refined local infrastructure program management business model to improve process, service delivery and efficiency. Oversee design, engineering, planning and management personnel plus area operations budgets. Generated facilities capital plans for business units and operational service centers. Implemented consolidation of MD real estate portfolio and re-programmed a technology campus to accommodate growth including utility power upgrades, expansion of inter-building network infrastructure and addition of two buildings to the campus. Worked directly with government customers on facilities requirements, budgeting and project implementation including proposal development and program management. Developed real estate projects and provided strategic management objectives for departments. Supported development of infrastructure cost volumes and infrastructure roadmaps that mirrored division operations plans, capital requirements and real estate operations. Coordinated with division operations on facility plans, occupancy allocations and charge-backs for business unit real estate. Utilized senior level business experience working across complex disciplines in the areas of public relations, business development, program management, real estate, information technology integration and mission critical/secure infrastructure development and operations. Managed highly skilled technical personnel and multi-disciplined teams, developed organizational process and implemented complex facilities programs from concept to completion.

ARINC - Director Real Estate & Engineering Services - managed real estate portfolio and provided facilities operations including strategic asset planning, acquisitions and divestitures. Managed in-house real estate, design, engineering and facilities teams. Real estate duties included leasing, property management, landlord/tenant charge backs and p&l management. Directed facilities management including energy procurement, capital improvements, construction, life safety systems, security/access control, commissioning and maintenance. Served as corporate liaison to local utilities/regulatory agencies and administered environmental compliance programs. Responsible for all 7x24 mission critical infrastructures and reliability of multiple tier 2/3 data centers, network operations centers and radio/air traffic sites including back up power and critical facilities operations. Developed data center designs, hardware requirements planning, site preparation and implementation. Integrated cable plants, microwave, satellite and antenna tower installations into technology infrastructures.

Other

Served as corporate customer relationship manager (CRM) to achieve better efficiency and strategic control by working with corporate, business unit, program resources, local agencies and outsourcing partnerships to foster an integrated real estate planning and implementation approach.

Worked with business unit program offices to establish long and short term strategic plans for facility growth including projections for technical facility and communications systems requirements as necessitated for timely program implementation. Meld defined strategic plans with real time implementation to insure existing or proposed facility infrastructures fulfill the intended mission. Insure technology operations are planned to fulfill mission objectives and that business critical infrastructures meet performance goals, continuity of operations and uptime requirements required by contracts and service level agreements.

Utilize solid vision across specialized disciplines in order to interpret facilities program requirements, assess compatibility with existing conditions in the areas of plant, telecommunications or hardware and determine infrastructure integration impacts and risks. Emphasis is placed on controlled advance planning in order to minimize risk and cost upon project implementation. Proven background in the development and operations management of specialized technology intensive mission critical infrastructures including cable plants, network provisioning, server rooms, operations centers, labs, mission critical infrastructures, clean rooms and secure spaces.

Interface with local authorities on zoning, permitting, licensing, tariffs and regulatory compliance. Oversee business operations as a landlord, tenant and licensee. Insure government compliance, cost accounting and ethical standards are met.

Represent companies regarding real estate issues including site acquisition, leasing and environmental compliance. Coordinate with real estate transaction managers on lease negotiations.

Negotiator with U.S. airport authorities for business use, access and licensing rights to airport facilities and runways. Received exemptions from revenue sharing fees at airports.

Corporate energy liaison, acquired energy commodities for regions. Worked with local authorities on regulatory issues relating to safety, delivery of energy and demand side management. Insured utility energy delivery met corporate reliability goals.

Real estate and engineering services teams provided fast track design, engineering and installation management for numerous State of Maryland and local county public safety critical network infrastructures. Also provided real estate site selection, leasing and equipment/technology integration design for local metropolitan area transit authorities.

Frostburg State University, Bachelors of Science Degree

Corporate Facility Security Officer (FSO)